



Tokenization created assets.
GlemO unlocks **liquidity**.
Distribution connects assets to demand.

Tokenization alone does not bring buyers.

GlemO is building an AI-native, open liquidity and distribution rail for externally issued RWA tokens. Real estate in the UAE and Singapore is the initial focus.

Proof

Platform

Expansion

Pre-seed funds the core rail, legal structure and paid workflow validation.



NETWORK POSITIONING

Liquidity scales when RWA ecosystems connect.

A shared network of eligible buyers across banks,
tokenization providers and permitted channels.
Partners integrate through open APIs.

**Issuers keep their tokens and infrastructure. GlemO
extends distribution.**





ECOSYSTEM POSITION

The market gap sits between tokenization and demand.

GlemO prepares the opportunity, finds eligible buyers and coordinates the deal workflow. Issuers and regulated partners retain their roles.



Completed deals and permitted feedback inform matching and expand distribution.



FIRST PROOF MARKETS

Real estate in the UAE and Singapore

BVI is the planned project base. UAE and Singapore buyers and sellers are the initial customer markets. Assets remain externally issued.

Initial customer

Originators and tokenizers with existing tokens or new offerings and a distribution budget.

Illiquidity problem

Issuance alone does not provide eligible buyers or a repeatable path to completed deals.

Web2 experience

Brazilian operations inform the design. They do not establish RWA traction in either market.

Expansion logic

Expand asset coverage after paid usage, repeat transactions, legal review and retained customers.



WHY NOW

Strong interest. Early adoption.



01 64% interested in tokenizing

Asset managers surveyed, up from 40% in January 2025.

02 63% very interested in investing

Investor respondents surveyed about tokenized assets (n=349).

03 11% already invested

Among respondents interested or seeking information (n=340).

04 Distribution and deal execution

Tokenization alone does not bring buyers. GlemO connects assets with eligible demand.

Coinbase & EY-Parthenon Institutional Investor Survey, Jan 2026 (N=351)

Revenue starts before transaction scale.

Proposed institutional and standalone SaaS fees support the first paid workflows. Transaction fees require approved, settled flow. Modules remain outside the base case.

Paid pilot scope

Evidence preparation and channel reporting test willingness to pay.

Institutional fees

US\$3k/month plus US\$15k onboarding. Standalone AI: US\$990/month for a separate cohort.

Transaction fees

A 0.15% planning fee on contracted, settled volume under an approved legal route.

Ecosystem extensions

Internal modules and approved builders can add utility after platform controls are live.

Token layer

Supports developer incentives and verified contribution after legal, governance and liquidity gates.

Pricing is a test proposal. No signed contracts, token proceeds or module revenue support the base case.

Founder-reported operating history

Brazilian Web2 metrics provide context for the team's experience. Source periods, definitions and reconciliations remain open in the evidence register.

30K

AI interactions/day

US\$6M+

GMV intermediated

~100

active partners

14

AI apps in production

US\$1M+

founder capital invested

4

countries with activity

Founder-reported, not independently verified. Web2 activity, not RWA traction. GMV is volume, not net revenue.



PRODUCT ARCHITECTURE

A neutral liquidity and distribution rail

AI-native, open workflows for existing tokens and new offerings across external providers. Production integrations and security acceptance remain pending.

Onboarding

KYC, geofencing and investor profiles

GlemO Platform

AI-native, open liquidity and distribution

Reporting

Asset, issuer and market analytics

External asset intake

External token records, evidence and offer preparation

Buyer activation

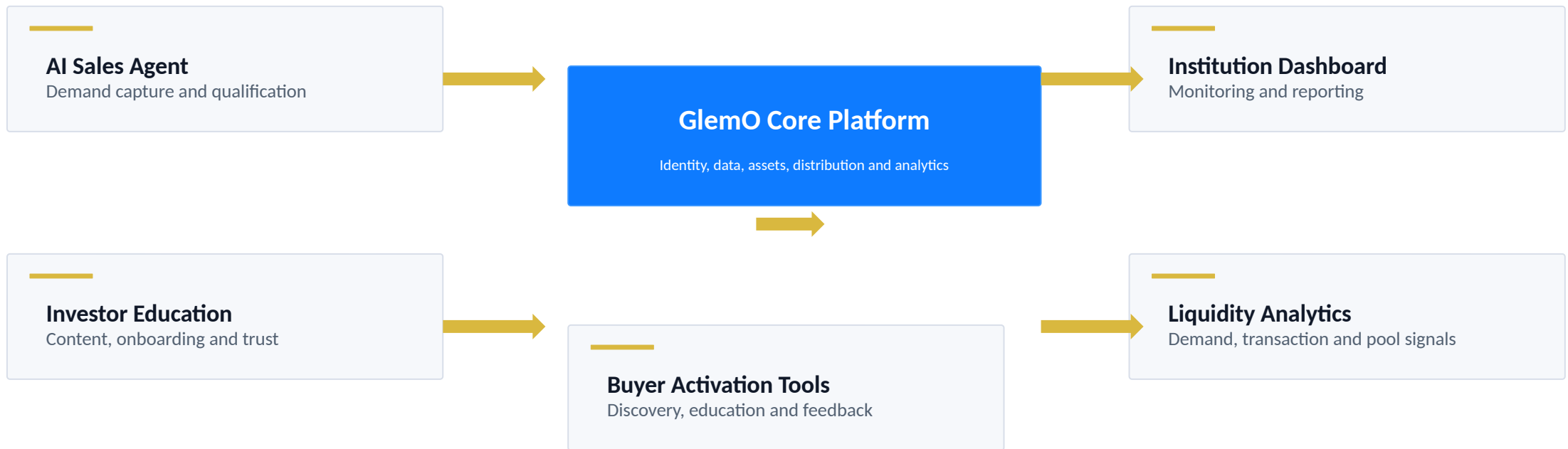
Eligible buyer matching and deal follow-up



ECOSYSTEM EXTENSIONS

An open platform for partner and developer applications

Open APIs let partners integrate services and developers extend distribution after core workflow proof. Module revenue and token proceeds stay outside the base case.





DISTRIBUTION FLYWHEEL

Customer acquisition and retention loop

Start by invitation in the UAE and Singapore. Relevant offers attract buyers; repeat deals bring issuers back.



Pilot metrics: conversion, repeat transactions, retention and CAC. Data reuse requires permission.



YEAR 1 PROOF MODEL

Year 1 proof targets

These are planning targets, not signed business. Paid workflows and retention come before ecosystem expansion.

2 paying institutions

Financial base case: activations in M7 and M10. Earlier pilot fees are not included.

5k discovery profiles

Aspirational reach. Consent and investor eligibility are separate requirements.

Paid cohort retention

Measure delivery cost, repeat transactions and renewal. Modules stay outside the base case.

50 routed opportunities

Track qualified leads through review. Settlements require permitted providers and approvals.

Base planning revenue: US\$81.3k in Year 1. No signed contracts. All acquisition assumptions require validation.

Twelve months to seed readiness

Targets from funding close. Launch requires applicable approvals. The operating budget retains its 24-month horizon.



Months 0-3 Foundation

BVI/Cayman legal work
Rail MVP by month 3
First paying issuers target

Months 4-6 Live pilot

First live transaction in M5

Measure buyer conversion and cost

Months 7-9 Launch

Platform launch at month 9

Curated assets and eligible buyers

Months 10-12 Seed readiness

Two paying institutions with repeat usage

Evidence for the seed round



USE OF FUNDS

US\$2M proposed pre-seed allocation

US\$375k for token and MM stays unspent until approval. Cash forecasts include collection delays and unconfirmed tax obligations.

US\$650K	Technology / platform	Rail, marketplace front, onboarding, reporting, provider routing and security.	Product proof
US\$408K	Team + operations	Founder draw plus admin/project operations over 24 months.	Execution backbone
US\$395K	Legal, token + infra	US\$150k legal, US\$125k gated token work and US\$120k infrastructure.	Controlled perimeter
US\$350K	Liquidity + market hub	US\$250k gated MM readiness and US\$100k market development.	Distribution proof
US\$197K	Events + reserve	Curated strategic events and protected contingency.	Cash discipline

GO token: Cayman Islands

The planned Cayman Islands token structure requires legal review after funding. The base plan assumes no token proceeds, appreciation or holding rewards.

Developer incentives

Reward teams building useful modules around RWA workflows.

Community activation

Support verified education, discovery and feedback contributions.

Governance path

Move toward platform governance only after operational maturity.

No asset-yield claim

Token mechanics must remain separate from direct RWA cash-flow promises.

From neutral rail to tokenized private-market infrastructure.

The first 12 months target a working rail, live transactions and repeat usage. The 24-month plan supports scaling across institutions and assets.

1. Prove the rail

Paying institutions, eligible buyers and repeat transactions.

2. Partner access

Open APIs let partners add applications and extend distribution.

3. Network growth

Repeat usage and permitted data can improve distribution.

The team must reduce execution risk.

The revised story strengthens technical credibility with institutional digital-asset experience.



Gleisson Herit

Founder & CEO

30 years in digital projects; 1,000+ companies served; architect of a major digital real-estate case in Brazil; US\$1M+ personally invested since 2021.

Bruno Grossi

Banking workflow advisor

Proposed scope: banking workflow design and digital-asset readiness. Confirm role, permission to cite and engagement terms. No employer endorsement is claimed.

Operating bench

11 digital specialists plus planned senior hires and advisory board across PropTech, cross-border, regulatory and Web3 execution.

Founder-reported team history. Technical ownership and staffing commitments remain to be documented.



RISK CONTROLS

Controls and open diligence items

The package distinguishes reported history, proposed controls and evidence still required before deployment.

Token confusion	GO supports ecosystem incentives. It does not represent direct RWA yield.
Institution dependency	Multi-provider architecture is proposed. Provider contracts and fallbacks remain open.
Execution burden	Narrow pilot scope. Technical ownership, team commitments and IP terms require documentation.
Revenue complexity	Separate institution fees, transaction fees and workflow/SaaS revenue from token incentives.
Valuation stretch	Proposed SAFE (BVI), 20% discount + token warrant (Cayman Islands). Definitive documents to follow.



ECOSYSTEM ROLES

Distribution across external infrastructure

GlemO distributes third-party RWA tokens without issuing them. Paid workflow software and buyer activation span approved providers. Integrations and customer value require proof.

Chains and ecosystems

Potential technical and distribution partners. Chain choice follows asset permissions and compatibility.

T-REX / Tokeny

Complementary issuance and compliance rails. DINO also supports distribution. No partnership is claimed.

Banks and distributors

Potential customers, channels or alternatives depending on the contract and customer relationship.

Existing workflows

CRM tools and internal sales teams are alternatives. Pilot evidence must show incremental value.



THE ASK

US\$2M to prove the liquidity and distribution rail

BVI project base. UAE and Singapore customers first. Detailed legal structuring follows funding. Proposed terms are subject to definitive documents.

Raise

US\$2M pre-seed
SAFE (BVI), 20% discount
Token warrant (Cayman Islands)

Use

Technology, team, legal/compliance,
liquidity readiness, market hub and reserve

Next milestone

12-month seed-readiness target
24-month operating plan

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